

T-Mobile

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T-Mobile Setup

Sell with - Government & Public Sector

Sell Alone - Same Commission, partner with Steve and Troy and Rep

Sell on Behalf - Same Commission

Goes over to the deal desk. 24 hours later we get a deal registration. Without registration, we can't be guaranteed of commissions.

Upload their bill when registering a lead.

Equipment installation plans or Bill Credit

Handset equipment credits are deal by deal

Tax Inclusive Rates 1 to 12

Tax Excluded Rates 13+

SOC: Plan Definition

Quote Assessment for IT

How many servers are you paying for?
Does your main server host your
How many employees did you start with when you had this server?
Can you share an invoice for what you are paying?

Thick Client with VPN
Desktop Apps
Are there any apps that you use
Are you using One Drive
How many computers and Surfaces do you have other than thin client machines?

SAS (Software as a Service)
Office 365
Sales Force
Paycom
RingCentral
Real Estate Apps - Zillo, MLS

Disaster Recovery
Managed Backup Solution

Security
Managed Firewalls
Lock Down Tablets
DDos Mitigation
Security Monitoring on the Entire Network

Storage Lun off of the Storage Array